

VIRGINIA MOOSE LEGIONS

May 1, 2019 - April 30, 2020

PLUS ONE 2018-2019 vs 2019-2020

Legions that EQUAL Last Year 0
 # Legion that EXCEED Last Year 4
 # Legions BELOW Last Year 2

Monday, March 30, 2020

		DIFFERENCE 2019-2020	LAST YEAR 4/30/2019	CURRENT AS OF REPORT DATE			RETENTION %		MONTHLY RENEWALS		
FRU#	FRU NAME	63	4328	ACTIVE	EXPIRED	DROPPED	10.00%	8.04%	716	456	63.69%
				4391	439	353	EXPIRED	DROPPED	DUE	PAID	% PAID
47	Shenandoah Valley	(10)	524	514	43	41	8.37%	7.98%	92	56	60.87%
82	Blue Ridge	(9)	724	715	67	63	9.37%	8.81%	132	81	61.36%
122	Black Diamond	22	202	224	17	21	7.59%	9.38%	40	23	57.50%
148	Old Dominion	10	1306	1316	130	93	9.88%	7.07%	205	134	65.37%
185	Bull Run	46	558	604	52	52	8.61%	8.61%	101	67	66.34%
199	Hampton Roads	4	1014	1018	130	83	12.77%	8.15%	146	95	65.07%